

April 29, 2013

Mike Bonn

LMI Canada Inc.

Dear Mike,

During the last 6 months I have seen a significant change in how I manage my departments, mainly due to the LMI Effective Personal Productivity program, and coaching from you, that coincided with the course.

Starting with SMART goal setting, the progression through lessons in productivity, for myself and others, enabled me to coordinate my team and its activities towards our common company goals.

During only one quarter of the fiscal year, we are seeing results that almost achieved annual expectations on our main goal of 10% material cost reduction. The result is because of a development of focus and communication of company goals. We are data rich, but the use of that information has been improved, as we learn to focus our effort on the goals.

The company achievements are impressive, but my management ability has also improved. Understanding my personality profile allowed me to consciously improve in areas that were previously hindering my productivity. I now have more of the tools to let me plan how to best get results. My GM has noticed the difference in my performance, for the better.

I have recommended this course for others in my management group, and will continue to use the information in the course to fine tune my management skills, long into the future.

Thanks Mike,

Bill Rivers, P. Eng

Industrial Production Manager

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